



**MEDIA RELEASE**

June 17, 2015

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**KENTUCKY COMPANY EARNS NATIONAL ACCREDITATION**  
*One of 14 nationwide*

**LOUISVILLE, Ky.** - The National Association of Energy Service Companies (NAESCO) Board has awarded Louisville-based Harshaw Trane with Energy Service Company (ESCO) Accreditation, an accomplishment earned by only 14 businesses nationwide over the course of the 32-year program.

NAESCO sponsors a rigorous accreditation program for ESCOs, Energy Service Providers and Energy Efficiency Contractors to recognize management capabilities, outstanding project experience, ethical business practices, and overall commitment to providing customers with comprehensive and successful energy solutions.

“This accreditation is a direct result of client commitment, industry expertise and professionalism demonstrated during our 16 years in the Energy Services Business,” said Ty Vierling, Harshaw Trane Energy Services Leader. “Kentucky and southern Indiana building owners now have a local ESCO partner that has passed the rigorous standards required of accredited companies.”

**Harshaw Trane Energy Service Projects:**

Over \$350M in energy projects in Kentucky and southern Indiana

- Including Education, Fort Knox, Healthcare and Manufacturing
- Over \$125M in K-12 guaranteed energy savings projects since 2000
- 39 ENERGY STAR Schools in Kentucky through guaranteed energy savings contracts
- Over \$3.6M in annual measured and verified guaranteed savings

**Harshaw Trane’s environmental impact – Kentucky K-12 schools:**

**Total CO<sub>2</sub> equivalent reduction = 266,987 metric tons equal to:**

Passenger cars not driven for one year	Barrels of oil not burned for one year	Household electricity not used for one year (# of households)	Acres of forest preserved from deforestation	Railcars of coal not burned for one year
57,789	620,900	34,273	2,188	1,357

*As of May 2015*

Companies seeking NAESCO-Accredited status must apply to a committee of industry experts who are unaffiliated with any particular ESCO or any other company under consideration for accreditation, and undergo a rigorous examination of their core competencies and business practices. The committee carefully reviews the detailed documentation submitted and consults with selected customer references.

The committee looks at criteria including the following: the precise nature of the applicant's business; the range of measures and services offered to customers; the availability of a performance-based project approach; ethical business practice commitment; project engineering and design, financing, project management, operations, and maintenance capabilities; and the capability of verifying and monitoring energy cost savings.

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### **About Harshaw Trane**

Harshaw Trane ([www.harshawtrane.com](http://www.harshawtrane.com)) creates and sustains high performing, efficient and secure facility environments. An intelligent building technology and energy services provider, the company employs 280 highly-trained associates including Certified Energy Managers and LEED® Accredited Professionals, is an ENERGY STAR Product and Services Provider and a founding member of the Kentucky U.S. Green Building Council. Harshaw Trane, honored as a 2013, 2014 and 2015 Best Places to Work in Kentucky, is headquartered in Louisville and has offices in Lexington and Bowling Green, Kentucky, and Evansville, Indiana.

### **About NASECO**

The **National Association of Energy Service Companies (NAESCO)** celebrates 32 years of advancing the energy efficiency industry. NAESCO is the leading national trade organization representing and promoting the energy efficiency industry in the energy marketplace, the media, and the government both at the state and federal level. NAESCO's active membership consists of key energy efficiency industry leaders representing ESCOs, energy efficiency and energy equipment manufacturers, suppliers, and subcontractors. NAESCO also welcomes as members engineers, consultants, financial/legal/insurance providers, government agencies, and thought leaders from the energy NGO and academic communities.

**Energy Service Companies** contract with private and public sector energy users to provide cost-effective energy efficiency retrofits across a wide spectrum of client facilities, from college campuses to water treatment plants. Effectively utilizing a performance-based contract business model, ESCOs have implemented significant comprehensive energy efficiency retrofit projects over the last three decades. The latest [Lawrence Berkeley National Laboratory](#) report estimates that ESCO investment in energy efficiency retrofit projects currently runs about \$5 billion a year. Since 1990, ESCOs have delivered:

- \$45B in projects
- \$50B savings – guaranteed and verified
- 425,000 person-years of direct employment
- \$30 billion of infrastructure improvements
- 470 million tons of CO2 savings at no additional cost

[Click here to learn more about the National Association of Energy Service Companies 3 \(NAESCO\)](#)

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